



ON THE ROAD TO **NET ZERO**

A large, stylized green graphic resembling a molecular structure or a network of interconnected circles, positioned to the right of the main text.



Welcome

Graham Carr
Branch Manager





Your Partner On The Road To Net Zero

Phil Sloan
Business Manager
Branch Network





The Imperative To Change

Jack Bain
Sustainability Executive



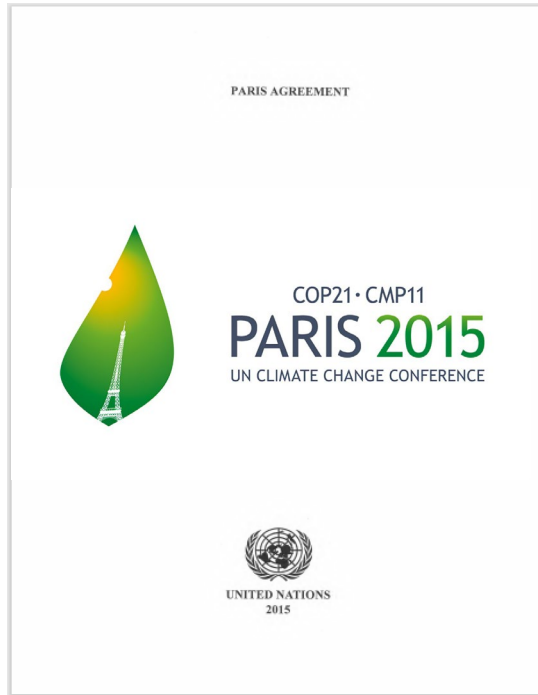
1850

The imperative to change

<https://showyourstripes.info/>

2018

Global



United Nations Framework
Convention on Climate Change

The Paris Agreement - global average temperature increase to well below 2°C, and to pursue efforts to limit the temperature increase to 1.5°C.

In its NDC (April 2021), the UK is committing to reduce economy-wide greenhouse gas emissions by at least 78% by 2035, compared to 1990 levels.

This includes aviation and shipping for the first time.

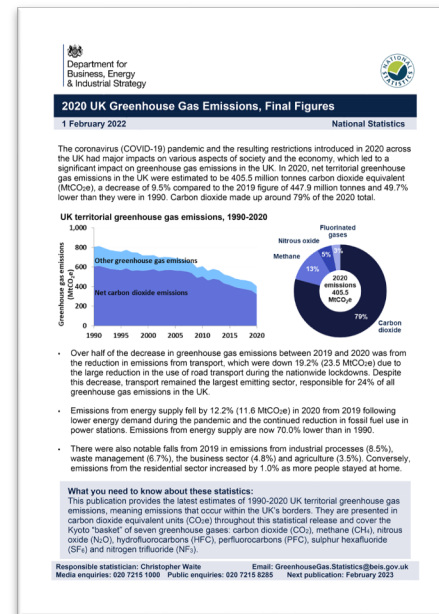
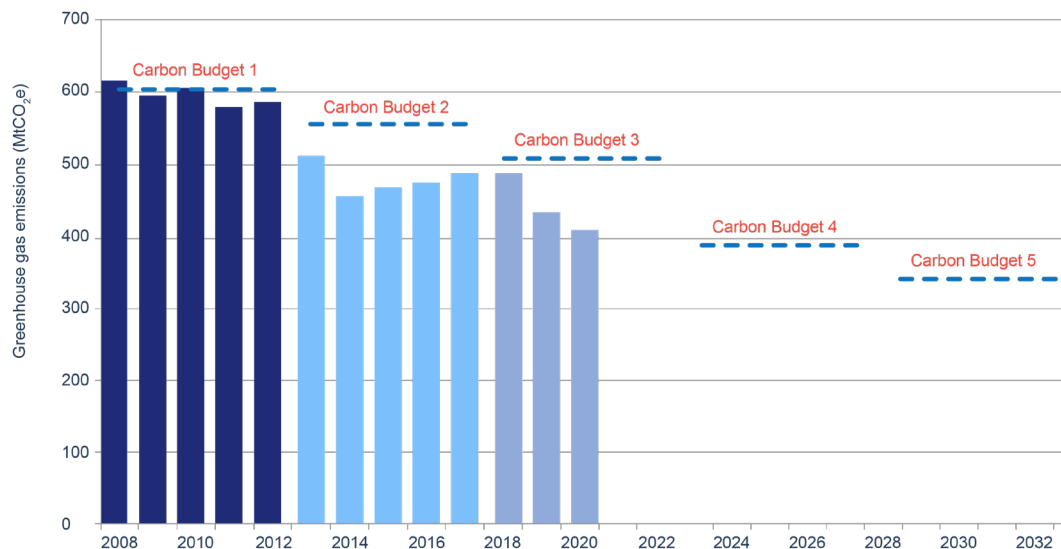
United Kingdom of Great
Britain and Northern Ireland's
Nationally Determined
Contribution



UK Progress

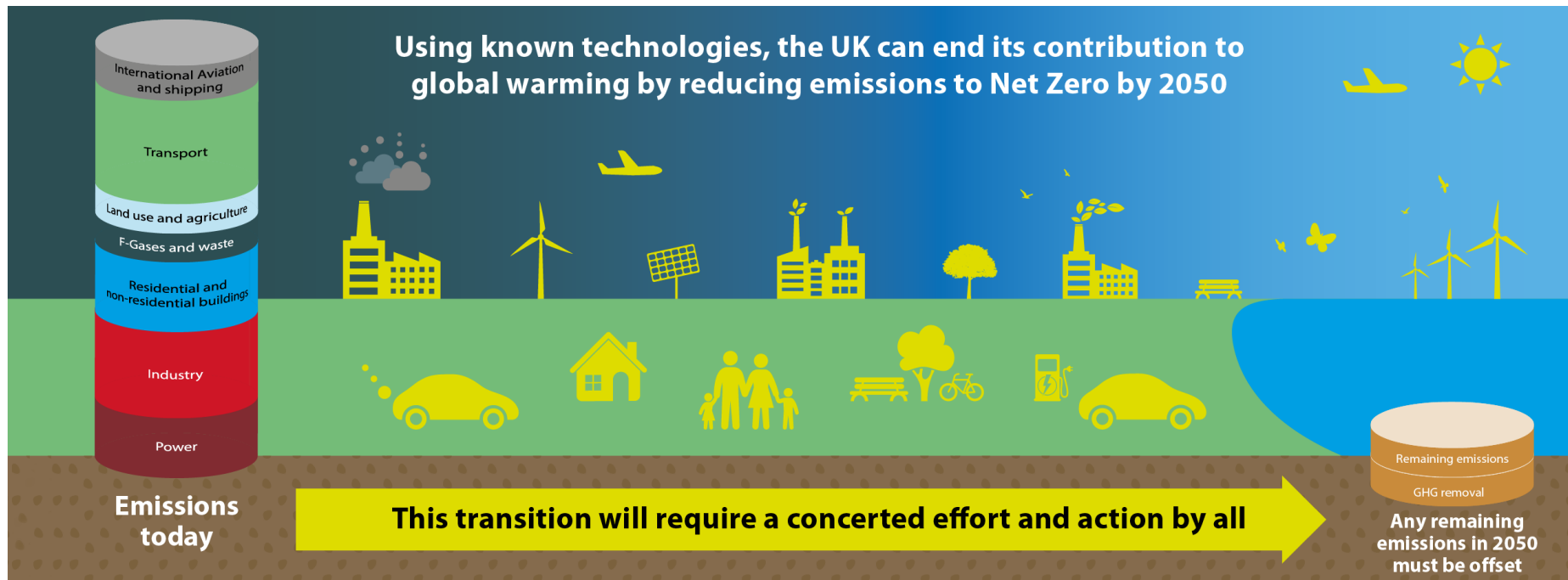


These are legally binding limits on the total amount of greenhouse gas emissions the UK can emit over 5 years. Final statement on the 3rd carbon budget will be made in May 2024.



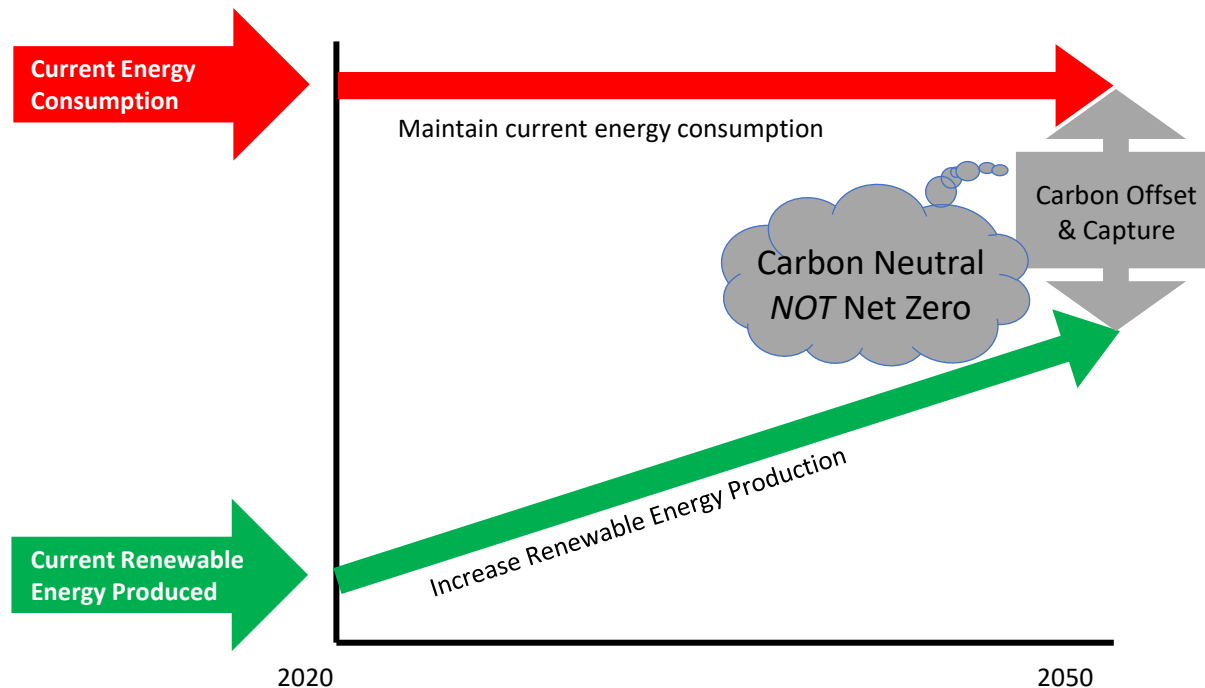
Source: 2020 UK Greenhouse Gas emissions, Final Figures - published February 2022
https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1051408/2020-final-greenhouse-gas-emissions-statistical-release.pdf

What Is Net Zero?



Source – Climate Change Committee

What Is Net Zero?

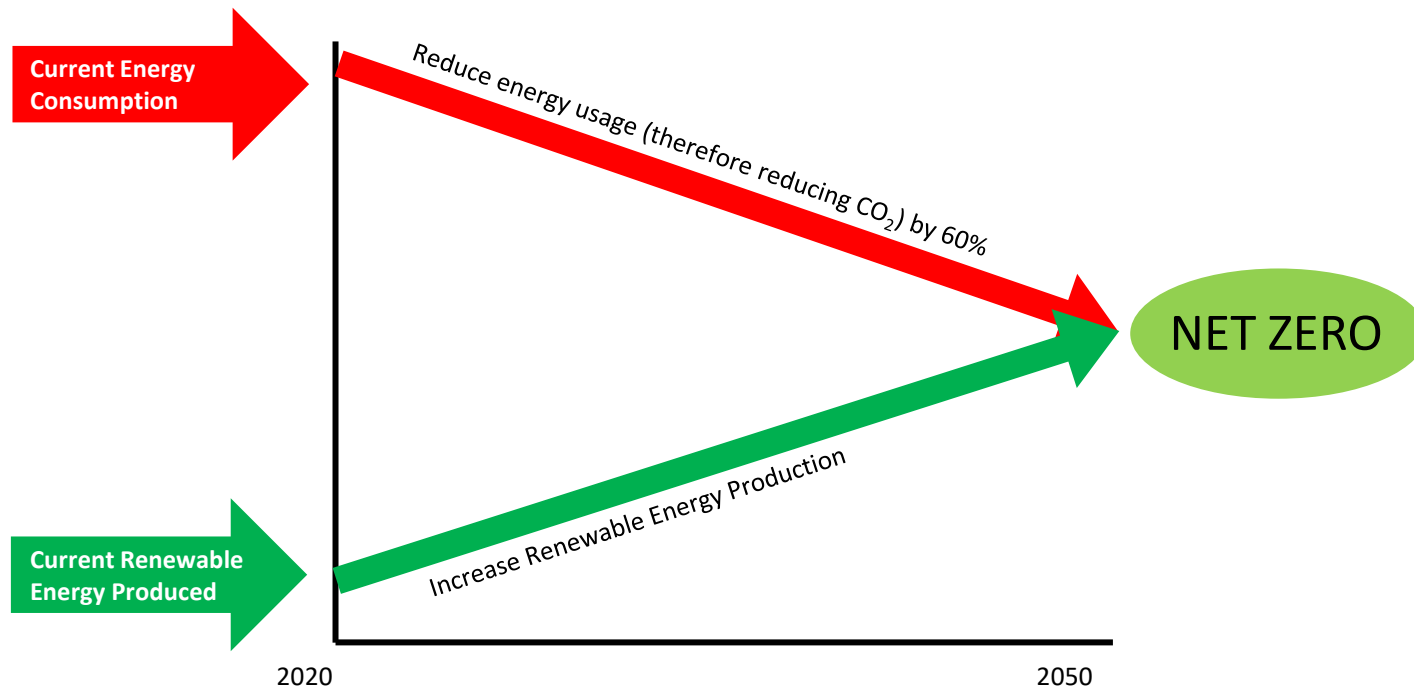


1 tree off-sets approx. 1 tonne of CO₂ throughout its lifespan (100 years)



We currently capture 40 Mt and need to capture 5635 Mt by 2050

What Is Net Zero?



ME Corporate Action And Direction



Environment

- Environmental Sustainability Vision 2050
- Environmental report
- Fiscal 2021 environmental topics
- Creating a society in tune with nature
- Recycling technologies

Social

- Quality
- Human Rights
- Labor practices
- Supply chain management
- Philanthropic activities

Governance

- Corporate governance
- Compliance
- Tax policy
- Risk management
- Our approach to information security
- R&D / technology
- Intellectual property
- Communication with shareholders and investors

Environmental Vision 2050



‘Protect the air, land and water with our hearts and technologies to sustain better future for all’.

Creating a Society in Tune with Nature

**Group biodiversity action
guidelines**

**Mitsubishi Electric outdoor
classroom**

**Preserving biodiversity at
business sites**

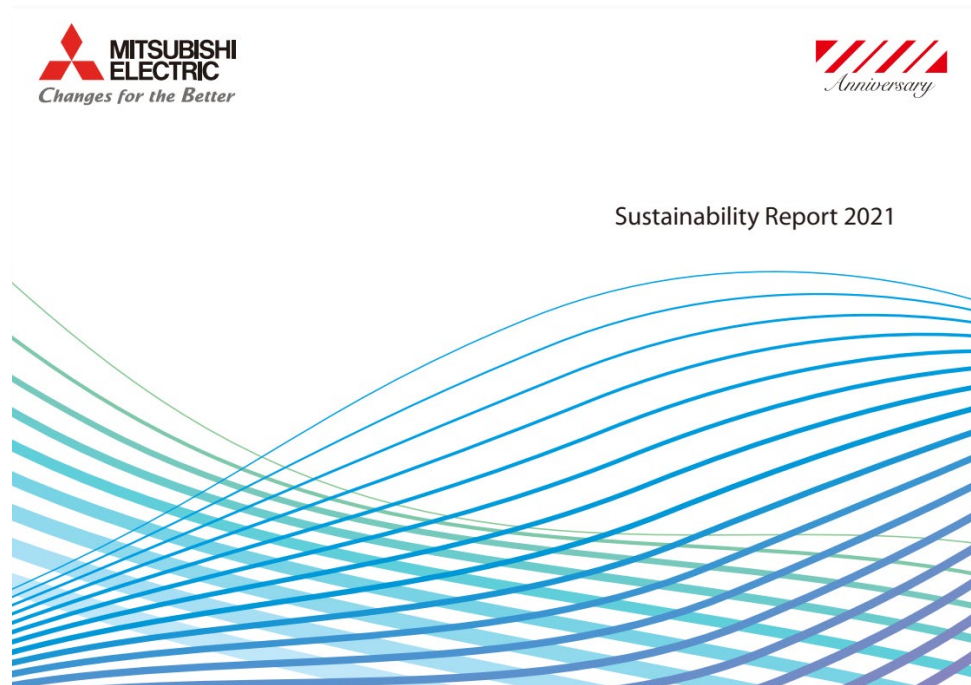


**Environmental
Sustainability
Vision 2 0 5 0**

Social



Governance



Corporate Action And Direction

Provide solutions
to social
challenges through
our business



Realize a sustainable global environment



Realize a safe, secure, and comfortable society



Respect for all people



Strengthen corporate governance and compliance on a sustainable basis



Create a sustainability-oriented corporate culture

Strengthen our business
foundation to enable our
sustainable growth

Priority SDG initiatives



- Goal 3 Good Health and Well-Being
- Goal 9 Industry, Innovation, and Infrastructure
- Two new goals (SDGs) added

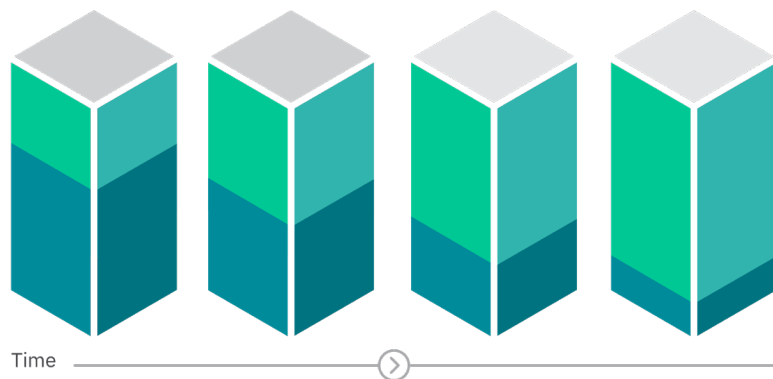
SDGs of particular relevance



Whole Life Carbon

Over time embodied carbon becomes a greater proportion of a building's total lifetime carbon emissions....

Potential breakdown between embodied and operational carbon for new buildings over time:



Embodied Carbon (Materials)

Operational Carbon (Energy)

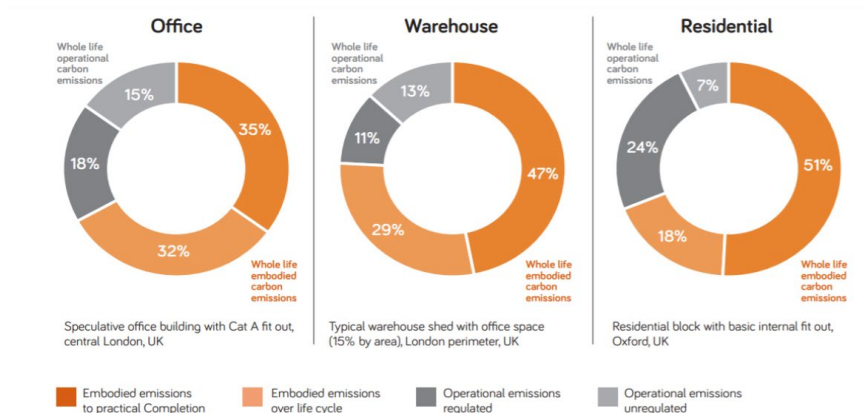


Image credit: from RIBA's *Embodied and whole life carbon assessment for architects*

Lots Of Guidance

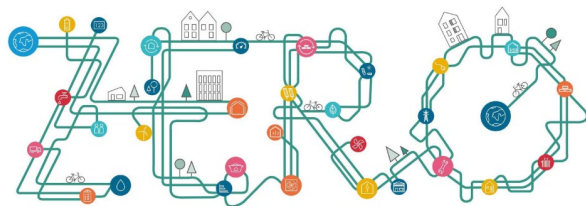


Net Zero FAQs

What does Net Zero mean?



LETI



Supported by:



Net Zero Carbon Buildings: A Framework Definition

RIBA 2030 CLIMATE CHALLENGE

VERSION 2 (2021)



Whole Life Carbon



Ventilation TM65 Calculation



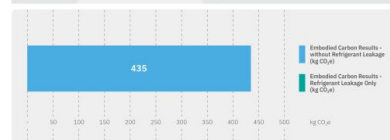
LGH-100RVX-E

CIBSE TM65 Embodied Carbon Mid-level Calculation

Assessment Date:	22nd June 2021
Assessor / Organisation:	Mitsubishi Electric
Contact:	embodied.carbon@meuk.mee.com

Embodied Carbon Result with 'Mid-level TM65 Calculation' Method Total:

435 (kg CO₂e)



LGH-100RVX-E - Product Information

Type of product	MVHR
Capacity of equipment (kW)	N/A
Product weight (kg)	54
Material breakdown for at least 95% of the product weight? (Y/N)	Y
Service life of the product (years)	15
Type of refrigerant	N/A
Refrigerant GWP	N/A
Energy consumption of the factory per unit of product (kWh)	5.33
Location of manufacture	Japan
Product Complexity	Category 3: High



See www.mitsubishielectric.co.uk

Ventilation TM65 Calculation



LGH-100RVX-E

CIBSE TM65 Embodied Carbon Mid-level Calculation



Embodied Carbon Results Breakdown (kg CO₂e)

A1: Material extraction	237
A2: Transport	43
A3: Manufacturing	9
A4: Transport to Site	13
B1: Use	N/A
B2: Repair	30
C1: Decommission	N/A
C2: Transport	1
C3: Waste Processing	1
C4: Disposal	0.23

Embodied Carbon Results - without Refrigerant Leakage (kg CO₂e)

A1-C4 (excluding B1, C1)	334
A1-C4 with Buffer Factor (excluding B1, C1)	435

Embodied Carbon Result - Refrigerant Leakage Only (kg CO₂e)

B1 (Refrigerant leakage during use) + C1 (Refrigerant leakage end of life)	=
--	---

Assumptions

A1: Material carbon coefficient source	TM65 Table 2.1 & The ICE Database
B1: Refrigerant annual leakage rate (%)	N/A
C1: Refrigerant end of life recovery rate (%)	N/A
C2: Materials replaced as part of repair (%)	10 (TM65 Assumption)
C4: Percentage of product going to landfill (%)	40 (TM65 Assumption)



Telephone: 01272 282880
email: embodied.carbon@meuk.mee.com
www.mitsubishielectric.co.uk



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Effective as of July 2021

Green Gateway www.green-gateway.co.uk

Effective as of July 2021

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Chillers TM65 Calculation



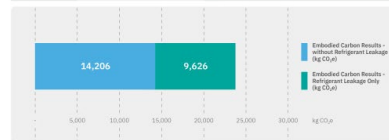
EAHV-M1500YCL-N

CIBSE TM65 Embodied Carbon Mid-level Calculation

Assessment Date:	10th June 2021
Assessor / Organisation:	Mitsubishi Electric
Contact:	embodied.carbon@meuk.mee.com

Embodied Carbon Result with 'Mid-level TM65 Calculation' Method Total:

23,831 (kg CO₂e)



EAHV-M1500YCL-N - Product Information

Type of product	A2W Heat Pump
Capacity of equipment (kW)	150
Product weight (kg)	1280
Material breakdown for at least 95% of the product weight? (Y/N)	Y
Service life of the product (years)	15
Type of refrigerant	R32
Refrigerant GWP	475
Energy consumption of the factory per unit of product (kWh)	34.95
Location of manufacture	Japan
Product Complexity	Category 3: High



See www.mitsubishielectric.co.uk

Chillers TM65 Calculation



EAHV-M1500YCL-N

CIBSE TM65 Embodied Carbon Mid-level Calculation



Embodied Carbon Results Breakdown (kg CO₂e)

A1: Material extraction	8,994
A2: Transport	1,014
A3: Manufacturing	29
A4: Transport to Site	275
B1: Use	9,315
B2: Repair	793
C1: Decommission	311
C2: Transport	17
C3: Waste Processing	4
C4: Disposal	3

Embodied Carbon Results - without Refrigerant Leakage (kg CO₂e)

A1-C4 (excluding B1, C1)	15,507
A1-C4 with Buffer Factor (excluding B1, C1)	14,206

Embodied Carbon Result - Refrigerant Leakage Only (kg CO₂e)

B1 (Refrigerant leakage during use) + C1 (Refrigerant leakage end of life)	9,649
--	-------

Assumptions

A1: Material carbon coefficient source	TM65 Table 2.1 & The ICE Database
B1: Refrigerant annual leakage rate (%)	2 (TM65 Assumption)
C1: Refrigerant end of life recovery rate (%)	99 (TM65 Assumption)
B2: Materials replaced as part of repair (%)	10 (TM65 Assumption)
C4: Percentage of product going to landfill (%)	30 (TM65 Assumption)



Telephone: 01272 282880
email: embodied.carbon@meuk.mee.com
www.mitsubishielectric.co.uk



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ON THE ROAD TO **NET ZERO**

A large green graphic consisting of three circles of varying sizes connected by lines, resembling a molecular structure or a network node.

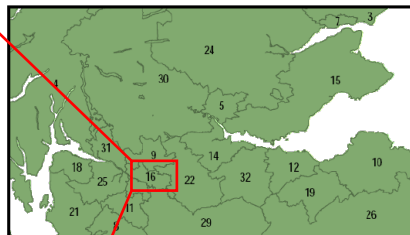
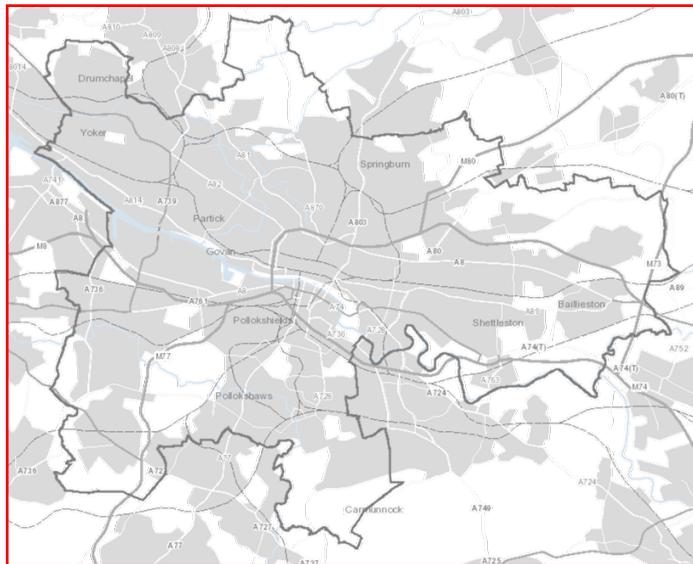


What Does This Mean In Our Region?

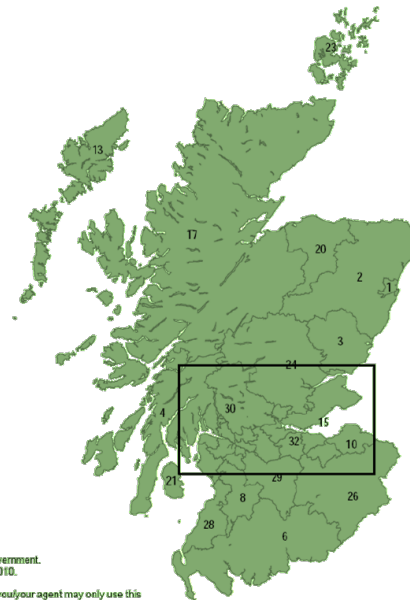
Chris Newman
Net Zero Design Manager



Glasgow



- Numbered areas
1. Aberdeen City
 2. Aberdeenshire
 3. Angus
 4. Argyll & Bute
 5. Clackmannanshire
 6. Dumfries & Galloway
 7. Dundee City
 8. East Ayrshire
 9. East Dunbartonshire
 10. East Lothian
 11. East Renfrewshire
 12. City of Edinburgh
 13. Eilean Siar
 14. Falkirk
 15. Fife
 16. Glasgow City
 17. Highland
 18. Inverclyde
 19. Inverclyde
 20. Moray
 21. North Ayrshire
 22. North Lanarkshire
 23. Orkney Islands
 24. Perth & Kinross
 25. Renfrewshire
 26. Scottish Borders
 27. Shetland Islands
 28. South Ayrshire
 29. South Lanarkshire
 30. Stirling
 31. West Dunbartonshire
 32. West Lothian



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Local Authority Declarations



SINGLE TIER COUNCILS PLAN SCORECARD		
COUNCIL NAME	TOTAL SCORE	Measuring and setting emissions targets
London Borough of Richmond upon Thames	50% avg	3/5 avg
London Borough of Lewisham	78%	4/5
Isle of Wight Council	77%	3/5
Isle of Wight Council	77%	4/5
Nottingham City Council	76%	5/5
Glasgow City Council	75%	3/5
Reading Borough Council	74%	4/5
London Borough of Brent	73%	2/5
London Borough of Ealing	73%	4/5
Northumberland Council	72%	4/5
Leicester City Council	71%	4/5
Medway Council	71%	5/5
Leeds City Council	71%	4/5

20 of 32
Scottish local
authorities have
declared climate
emergencies
 (Glasgow declared in May 2019)



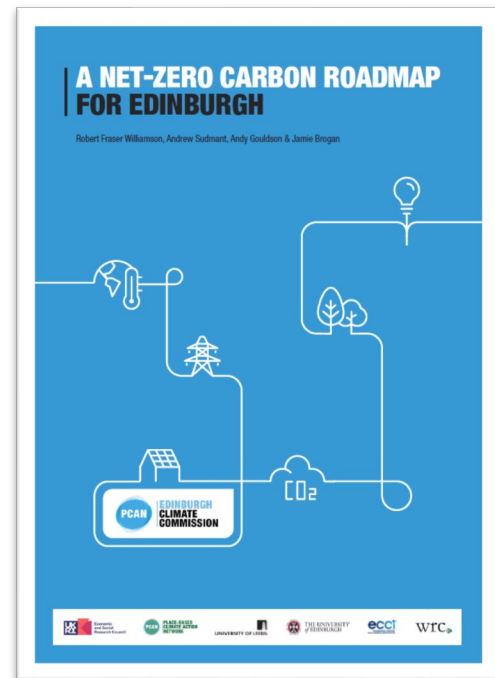
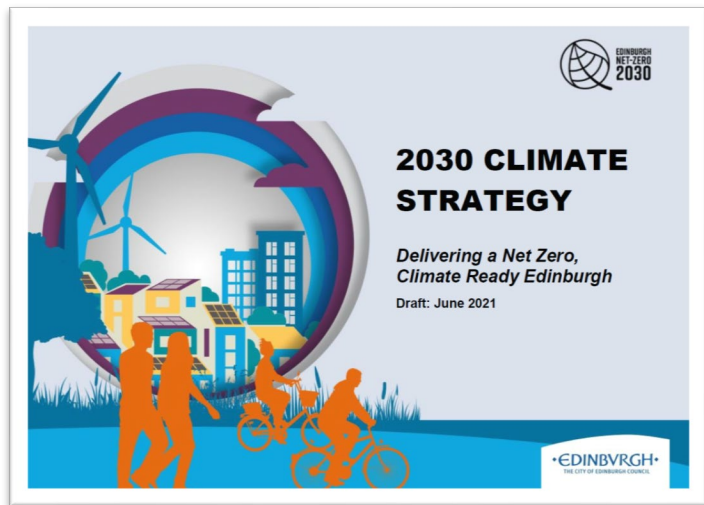
Source: climate emergency UK <https://councilclimatescorecards.uk/scoring/combined/>

Rank	Name of local authority	Type of local authority	Score
1	Somerset West and Taunton Council	Non-metropolitan district	0.91
2	West Midlands Combined Authority	Combined authority	0.89
3	Manchester City Council	Metropolitan district	0.87
4	Staffordshire Moorlands District Council	Non-metropolitan district	0.87
5	Solihull Metropolitan Borough Council	Metropolitan district	0.85
6	City of Edinburgh Council	Scottish unitary authority	0.83
7	Newcastle City Council	Metropolitan district	0.82
8	London Borough of Hammersmith & Fulham	London borough	0.81
9	Wiltshire Council	Unitary authority	0.81
10	South Gloucestershire Council	Unitary authority	0.8
21	Glasgow City Council	Scottish unitary authority	0.75
28	Fife Council	Scottish unitary authority	0.71
35	East Lothian Council	Scottish unitary authority	0.7
44	Perth and Kinross Council	Scottish unitary authority	0.66
52	Dundee City Council	Scottish unitary authority	0.64
102	East Dunbartonshire Council	Scottish unitary authority	0.56
104	West Dunbartonshire Council	Scottish unitary authority	0.56
124	North Lanarkshire Council	Scottish unitary authority	0.53
142	Midlothian Council	Scottish unitary authority	0.5
178	South Lanarkshire Council	Scottish unitary authority	0.44
184	West Lothian Council	Scottish unitary authority	0.43
198	South Ayrshire Council	Scottish unitary authority	0.41
108	The Moray Council	Scottish unitary authority	0.39
215	North Ayrshire Council	Scottish unitary authority	0.37
220	Aberdeen City Council	Scottish unitary authority	0.36
221	Argyll and Bute Council	Scottish unitary authority	0.36
232	East Ayrshire Council	Scottish unitary authority	0.34
286	Dumfries and Galloway Council	Scottish unitary authority	0.21
295	Inverclyde Council	Scottish unitary authority	0.2
299	Comhairle nan Eilean Siar	Scottish unitary authority	0.19
311	Falkirk Council	Scottish unitary authority	0.13
315	Orkney Islands Council	Scottish unitary authority	0.11
323	Aberdeenshire Council	Scottish unitary authority	0
324	Angus Council	Scottish unitary authority	0
340	Clackmannanshire Council	Scottish unitary authority	0
347	East Renfrewshire Council	Scottish unitary authority	0
391	Renfrewshire Council	Scottish unitary authority	0
398	Shetland Islands Council	Scottish unitary authority	0
407	The Highland Council	Scottish unitary authority	0

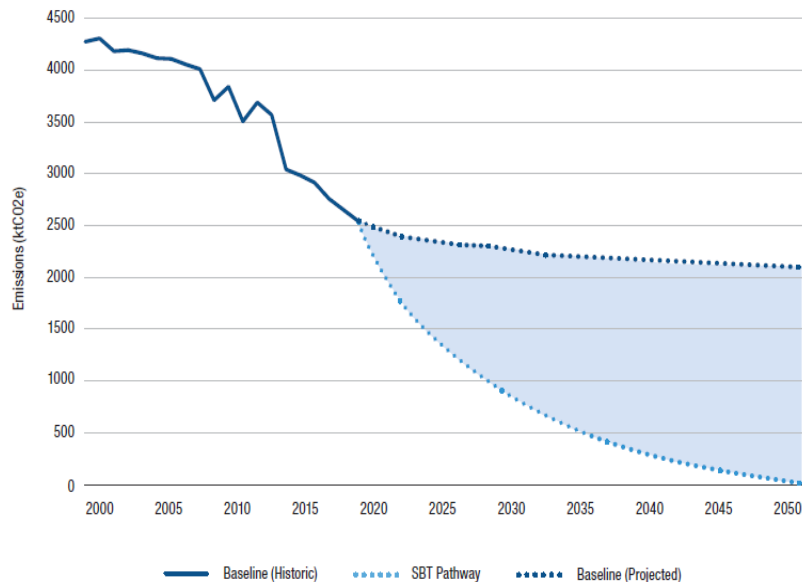
Edinburgh Declaration



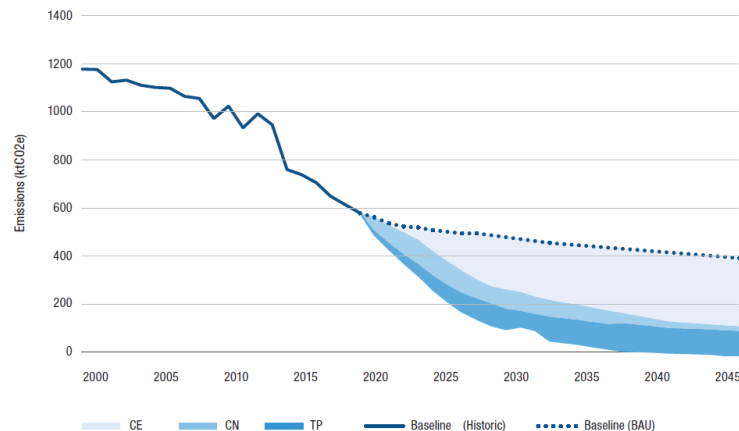
The City of Edinburgh Council declared a climate emergency, established an independent Climate Commission and set a target for the city to be net zero by 2030.



Edinburgh Emissions Data



7(b). Public & Commercial Buildings

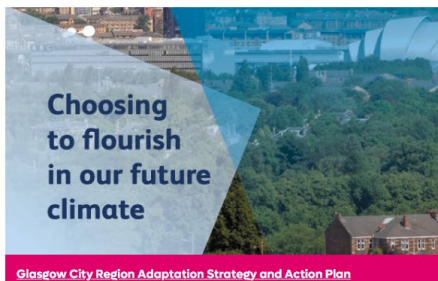


		2025	2030	2035	2040	2045	2050
Cumulative Investment (£M)	CE	582	859	868	868	868	868
	CN	1,097	1,755	1,781	1,781	1,781	1,781
	TP	1,132	1,780	1,799	1,799	1,799	1,799

Table 10: Public and Commercial Buildings Emissions Reductions, Expenditure Savings and Investment Levels

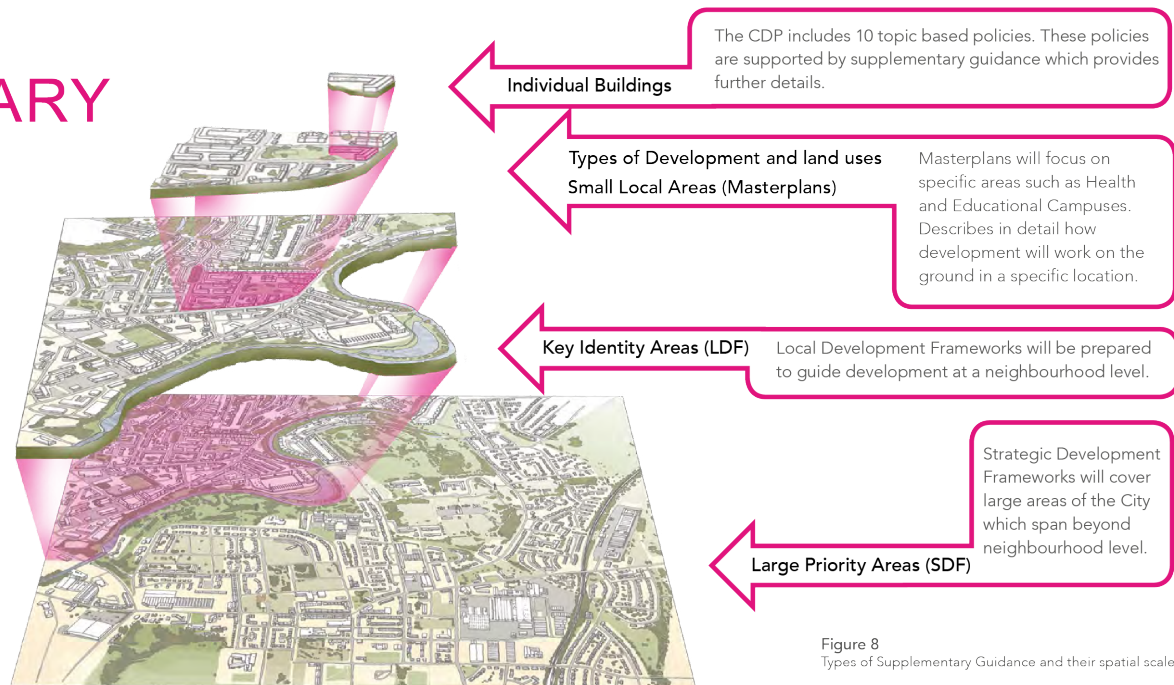
Glasgow Plans And Strategy

The name Glasgow is derived from the Gaelic word Glaschu, which can be translated as “**dear green place**”



Glasgow Plans And Strategies

SCALE OF SUPPLEMENTARY GUIDANCE



Glasgow Climate Action Plan (JUNE 21)



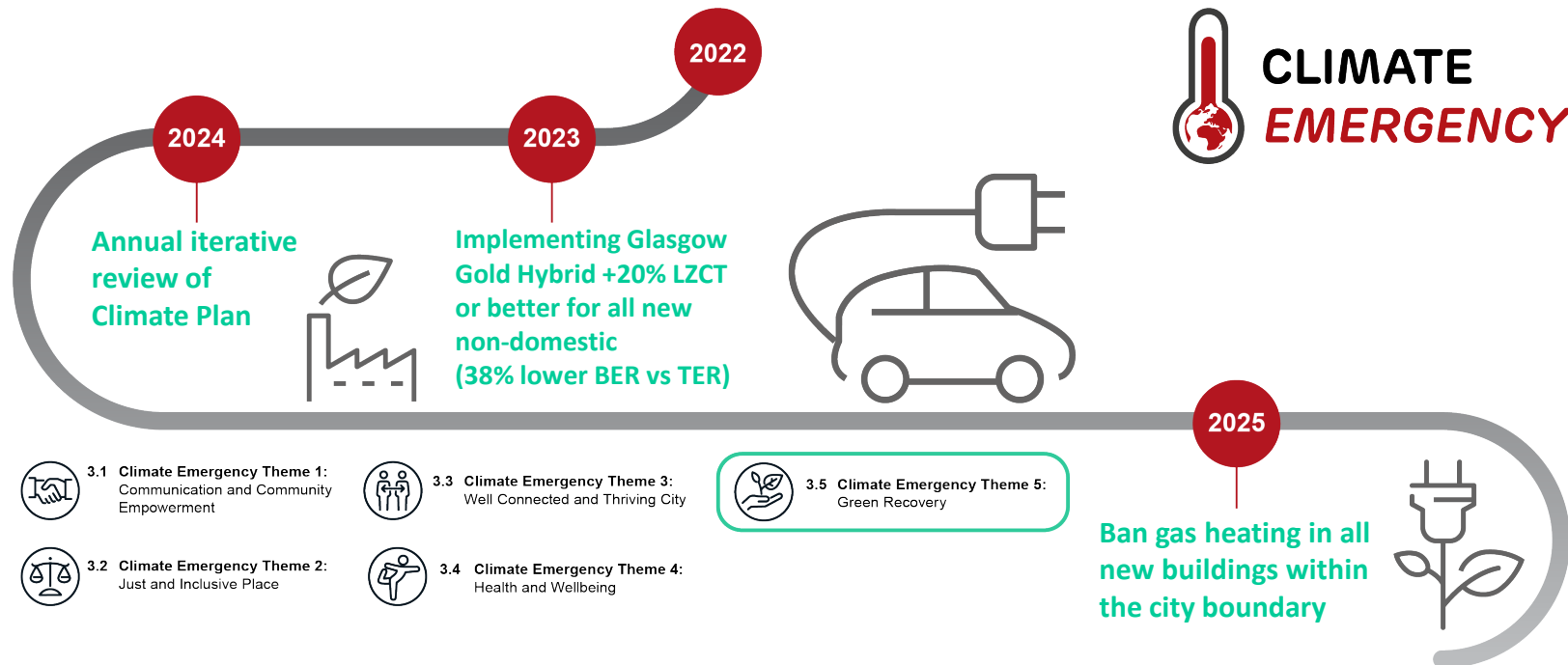
“One tonne of CO₂ has a persistence of around 100 years in the atmosphere, so a tonne of CO₂ saved now is worth 100 times a tonne of CO₂ saved a century later.”



figure 2 - Glasgow CO₂ Emissions (2006 - 2018)

We, therefore, commit to achieving net zero carbon emissions by 2030

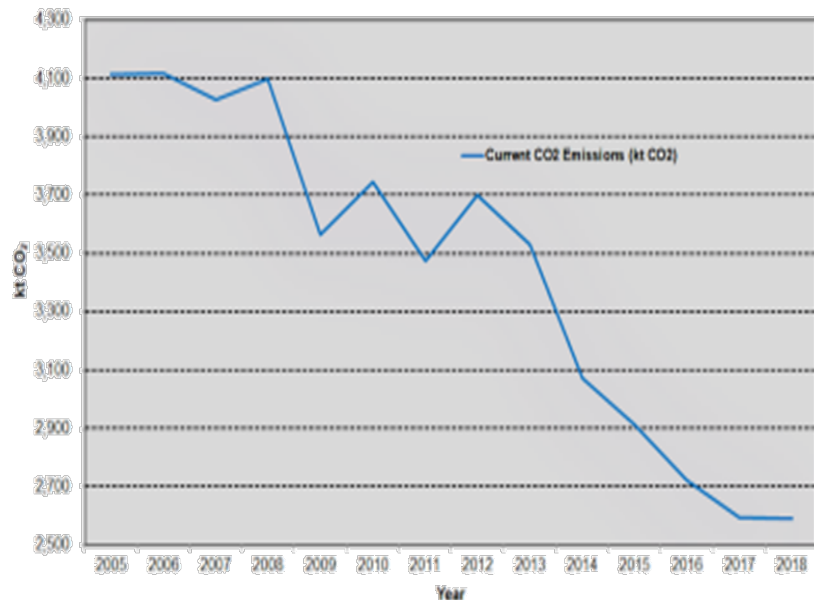
Glasgow Climate Action Plan



Glasgow Emissions Data (Historic)

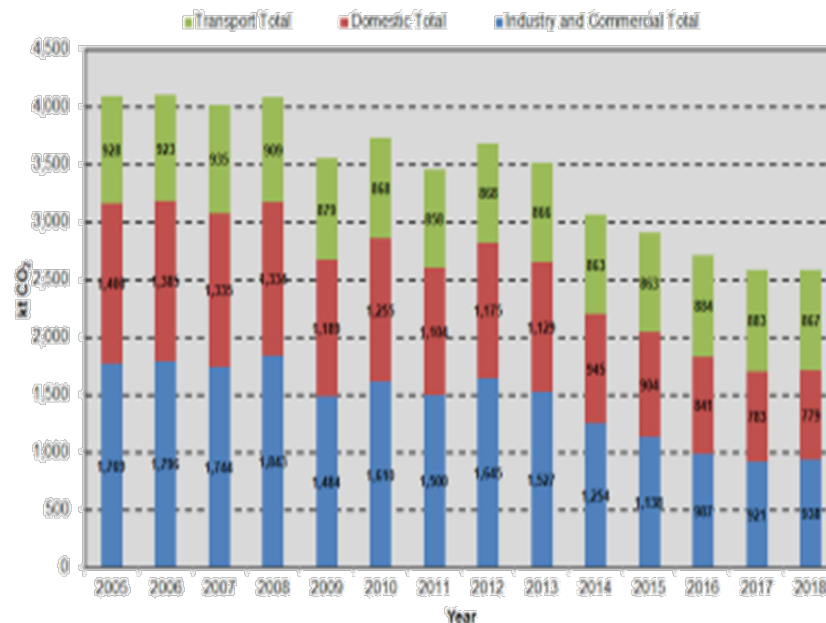
Glasgow CO₂ emissions (2005-2018)

Source: Department for Business, Energy and Industrial Strategy



Glasgow CO₂ emissions by sector (2005-2018)

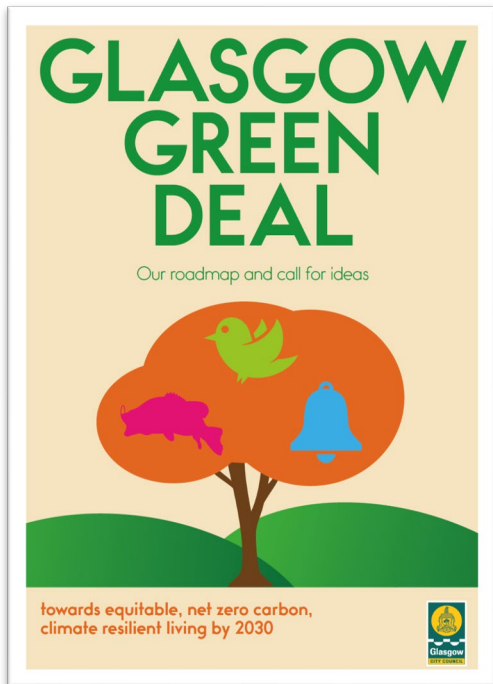
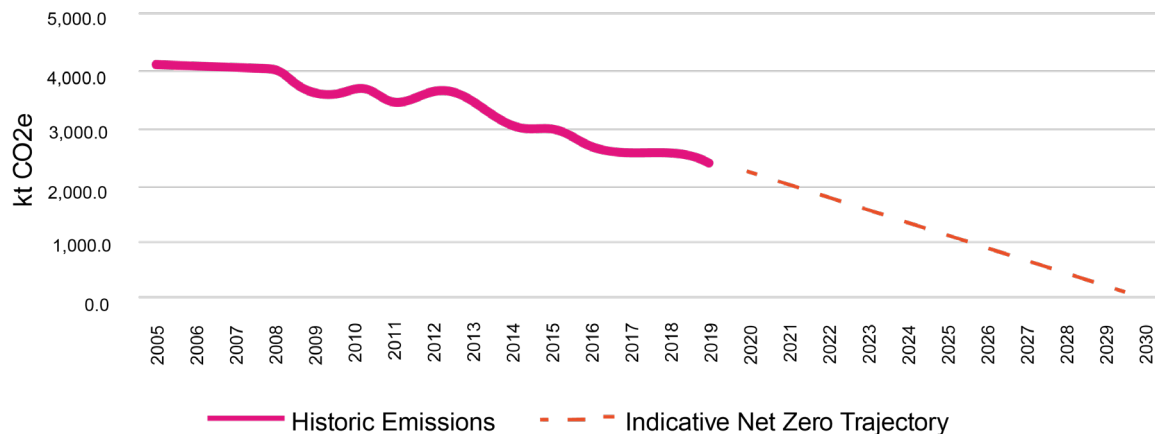
Source: Department for Business, Energy and Industrial Strategy



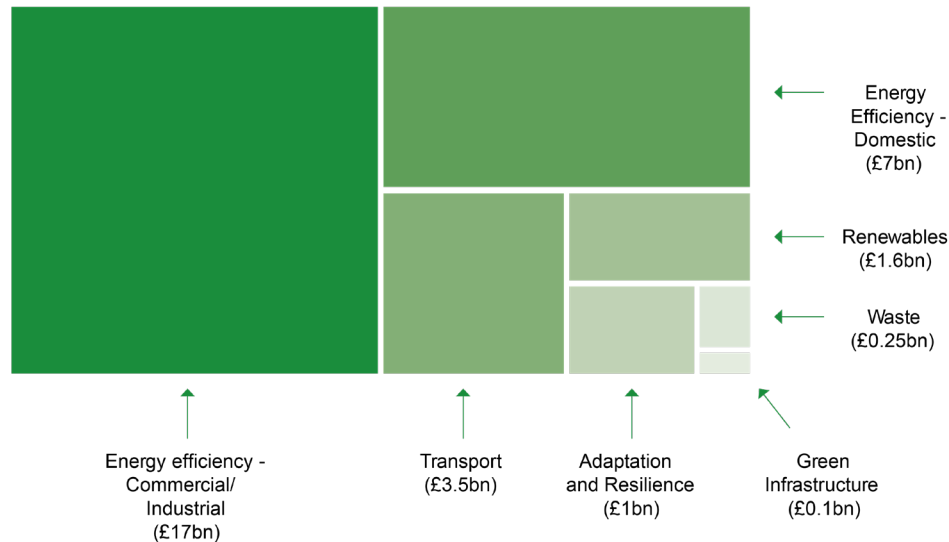
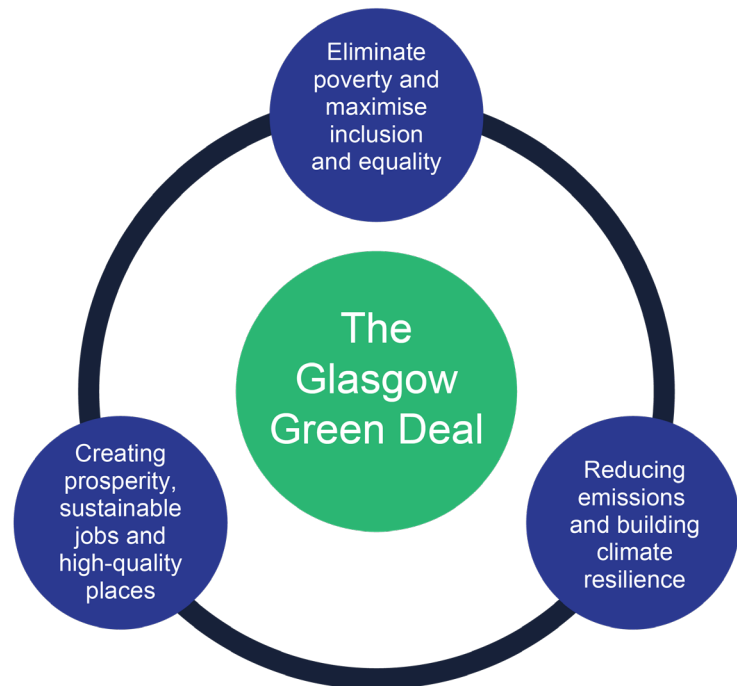
Glasgow Emissions Data (Target)



Equitable, net zero carbon,
climate-resilient living by 2030

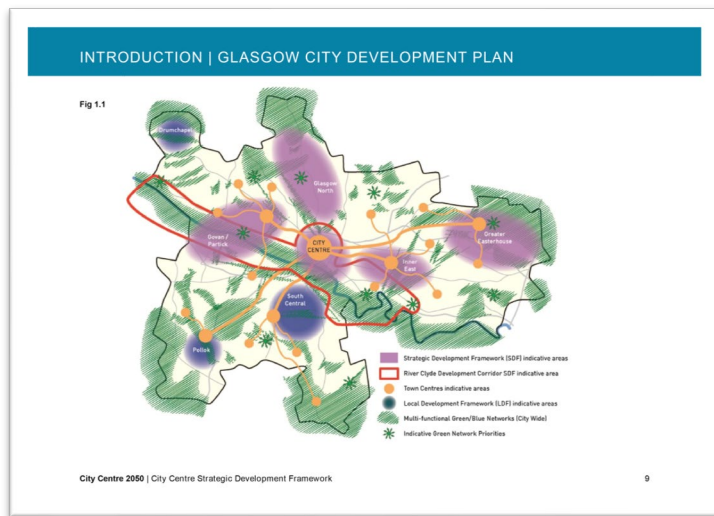


Emissions Reductions Costing



Development Plan SDF

A GREEN CITY CENTRE | SUSTAINABLE ENERGY



Local Heat and Energy Efficiency Strategy

Glasgow City Council is developing its first Local Heat and Energy Efficiency Strategy (LHEES). The LHEES will succeed the Council's existing Energy & Carbon Masterplan and will commence in April 2020 with a target of making an absolute reduction in CO2 emissions of 80% by 2050, whilst supporting the 2030 target of carbon neutrality and the 2045 net-zero target. The LHEES will seek to deploy innovative solutions and delivery mechanisms to improve heat generation/consumption and energy efficiency in five designated zones in the City. The City Centre is one of the five identified zones. The LHEES will work in partnership with existing strategies to enhance the sustainability of the City Centre.

STRATEGIC



LOCAL
PLACE
SPECIFIC

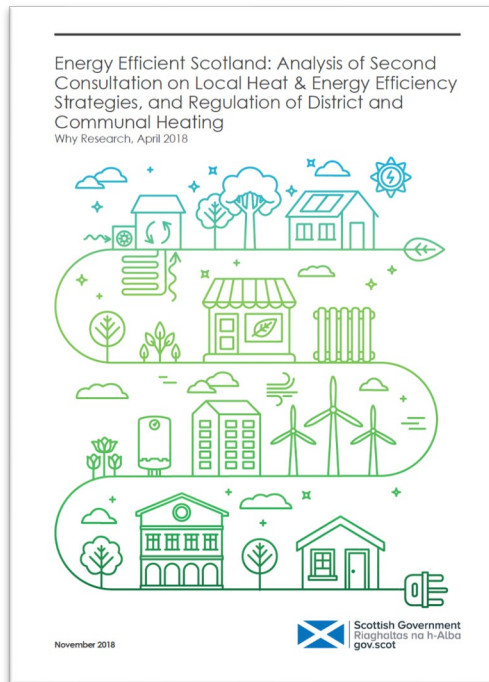
LHEES



The Scottish Government have recently consulted on a draft Order that would place a duty on all **Scottish local authorities to produce Local Heat and Energy Efficiency Strategies and Delivery Plans by 31 December 2023**, and subsequently on a 5 yearly cycle, in line with guidance to be provided by Scottish Ministers.

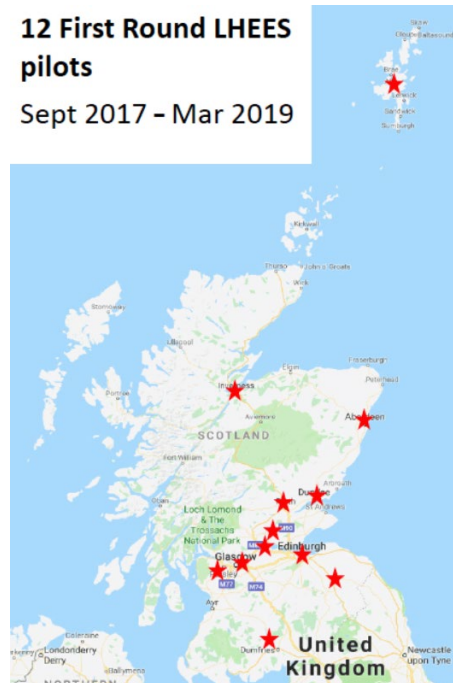
Glasgow City Council

It is intended that a finalised **LHEES** will be brought to ESCR in summer 2022 though it should be noted that this is earlier than the proposed mandated date of 2023 by the Scottish Government on the production of LHEES

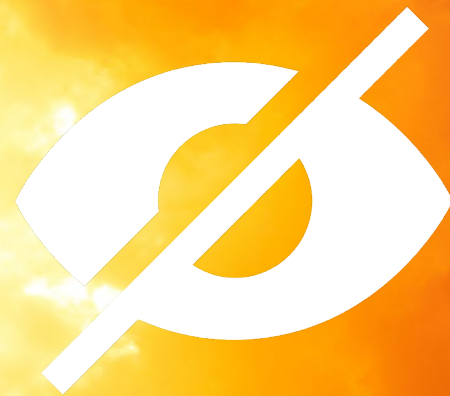


12 First Round LHEES pilots

Sept 2017 - Mar 2019



Nowhere To Hide





ON THE ROAD TO **NET ZERO**





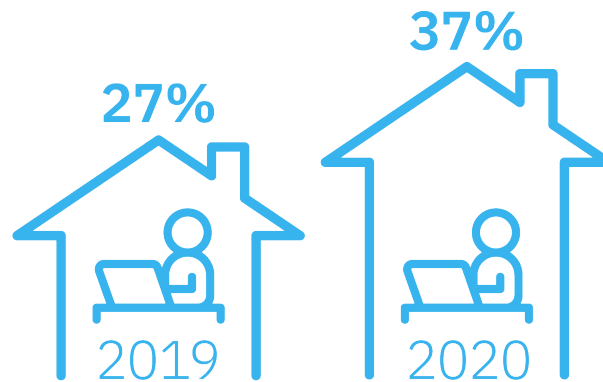
The Future Of Offices

Mel Threader
Product Marketing Manager

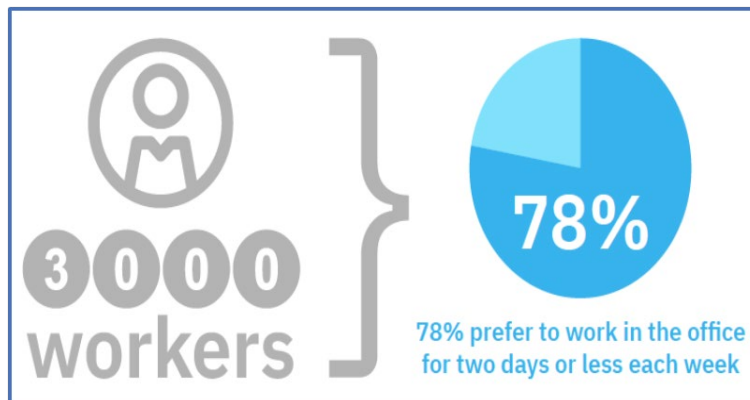


- Work patterns
- Office space
- Building services
- Net Zero Carbon





ON THE ROAD TO
NET ZERO



- **Hybrid** working
- “Hub and Spoke”
- Net Zero challenges





- **Flexible** office space
- Access to **technology**
- Health and **wellbeing**

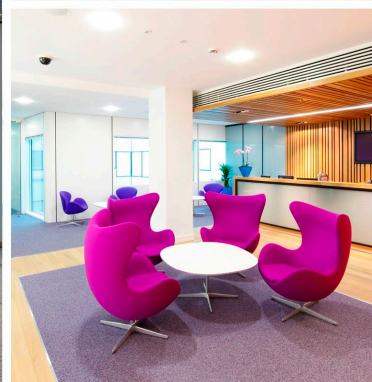
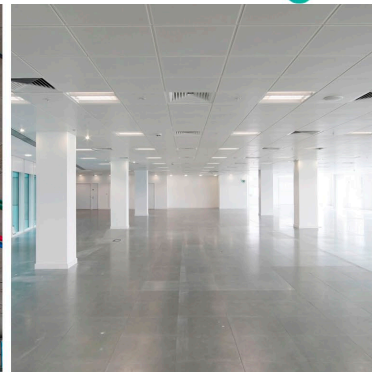


- Energy efficiency
- Renewable
- Low carbon
- NABERS

- HVAC equipment
- Connectivity



- Air conditioning
- Flexible systems
- Lower GWP refrigerant





- IAQ
- Ventilation
- Filtration
- Monitoring



■ DHW



- More technology
- Business critical
- IT Cooling

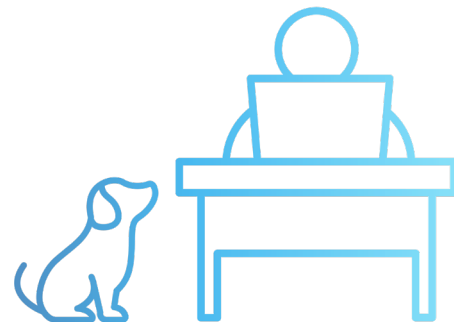


- Importance of controls
- Remote monitoring
- Energy apportioning
- Energy usage patterns





- Home office
- Increased CoL
- Residential solutions





- Achievable **now**
- Future proof
- Collaboration



ON THE ROAD TO **NET ZERO**





Decarbonising Heat

Mark Grayston
Product Strategy &
Delivery Manager

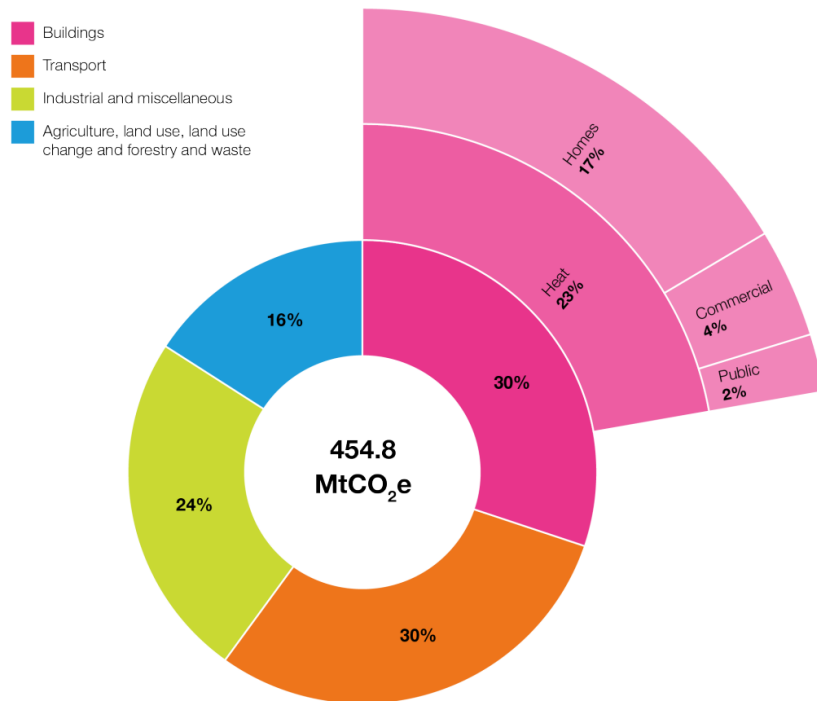


What Could Net Zero Mean For Commercial Heating?

A Significant CO₂ Contributor

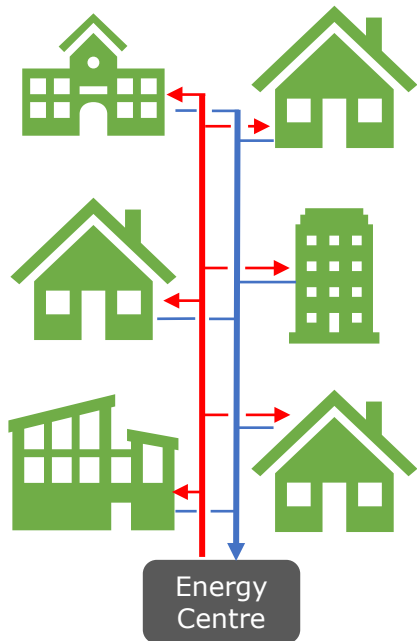
Heating our buildings account for **23%** of all UK emissions.

Significant potential savings can be made with low carbon technologies.



Application Types

Heat Networks



- Heat is delivered to multiple buildings from a single centre.
- Various types and designs depending on temperatures.
- Currently a small part of the market but set to grow.

Local delivery



- Heat is delivered to a single building using local sources.
- Various types of technologies.

The Big Drivers Now

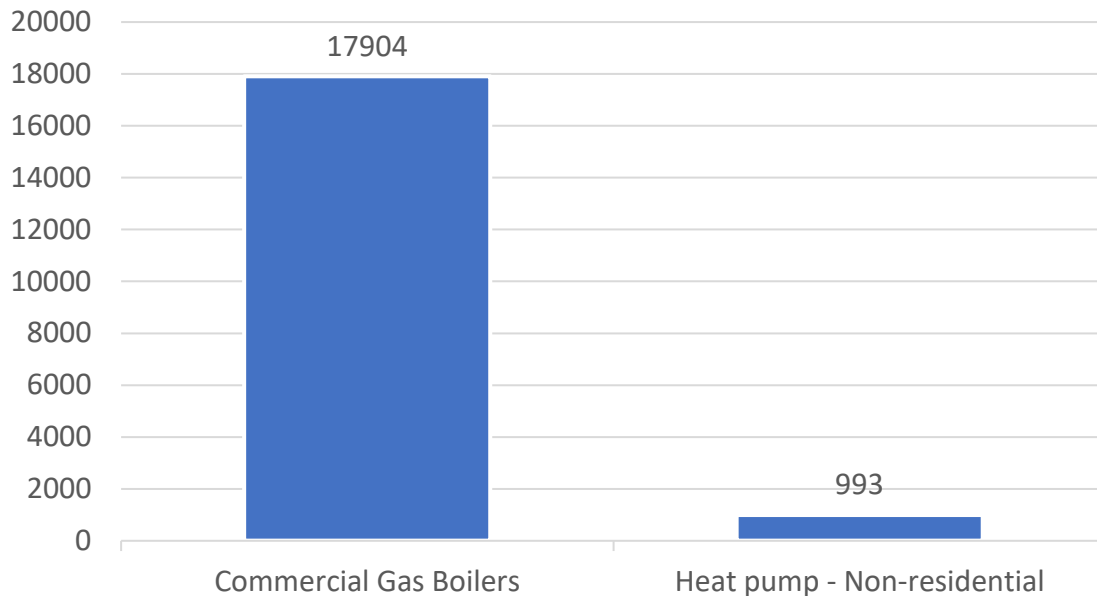
- Interim changes to building regs
- Changes to SAP
- Public decarbonisation fund
- Heat network investment fund
- Mounting client awareness



Market Volumes



Market volume for 2020

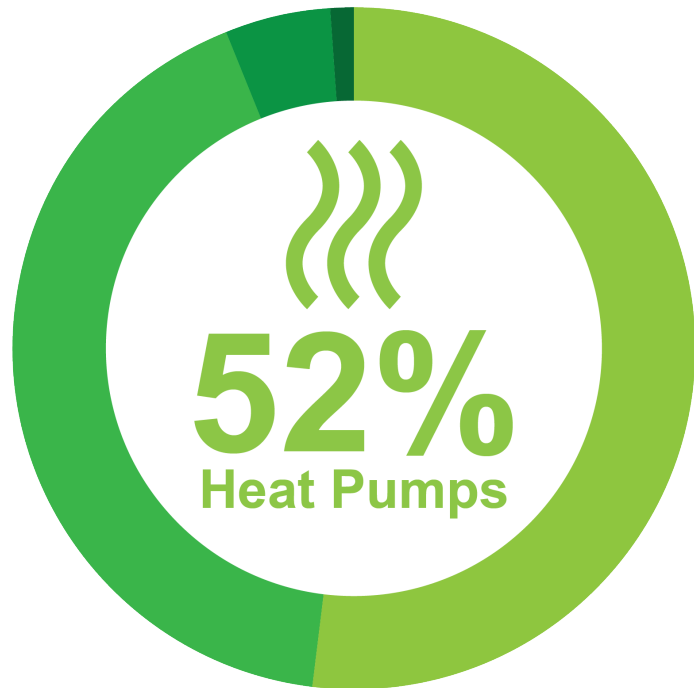


- From 2020 to 21 commercial heat pumps saw a 75% increase to 1747 units.
- Huge change needed to move this market to low carbon technologies.

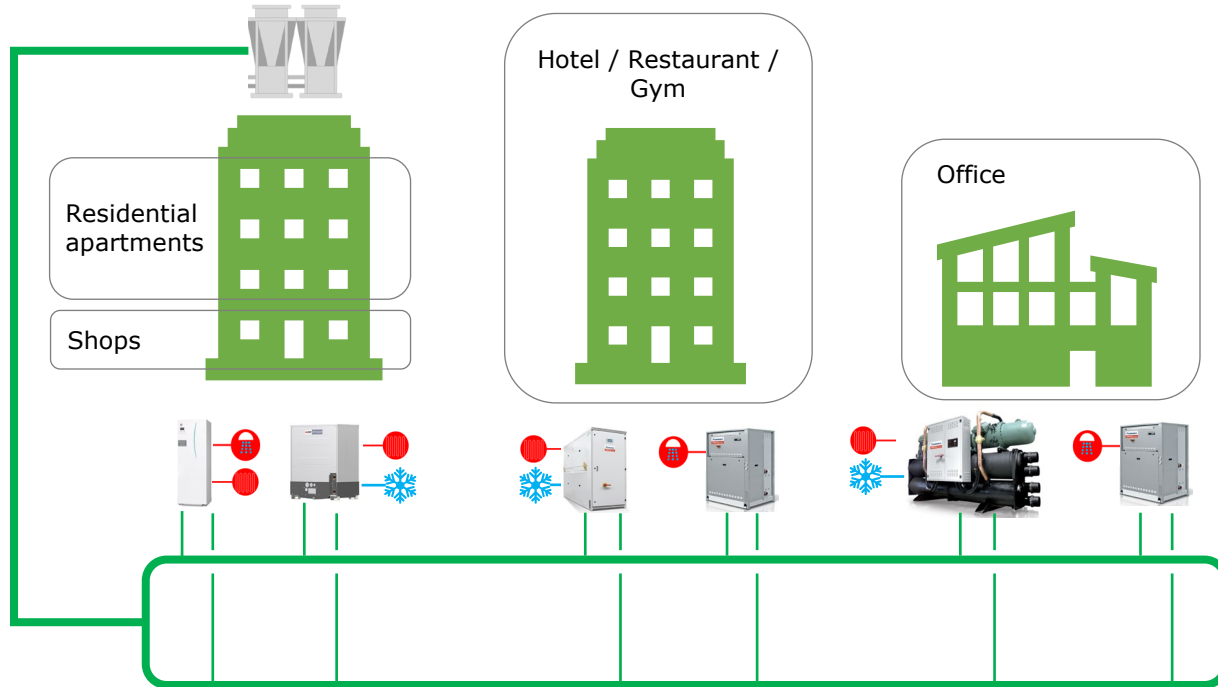
What Could This Market Look Like?

By 2050, the CCC believes that all UK heat demand should be met by low-carbon sources.

- **Heat pumps 52%**
- **District heating 42%**
- **Hydrogen boilers 5%**
- **New direct electric heating 1%**



A Vision For The Future





ON THE ROAD TO **NET ZERO**





Digital Future Of HVAC

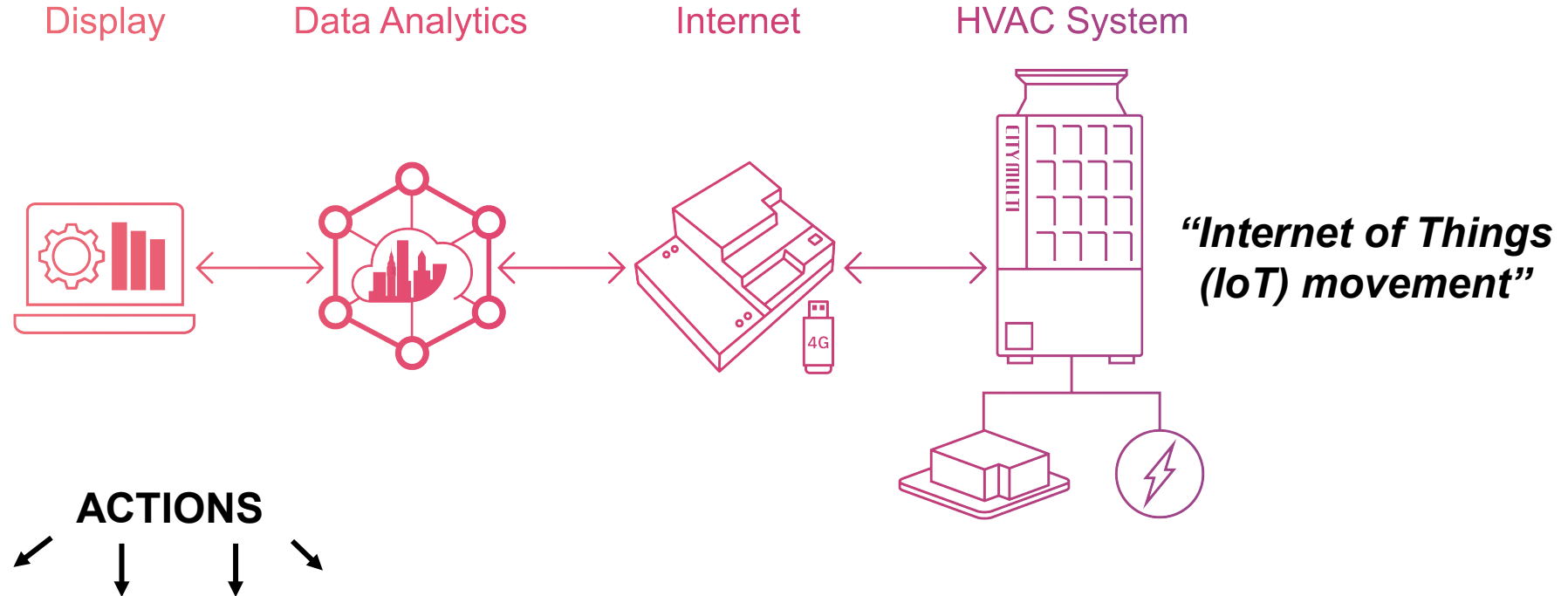
Manny Lal
Product Manager,
Controls & Innovations



Visibility And Awareness



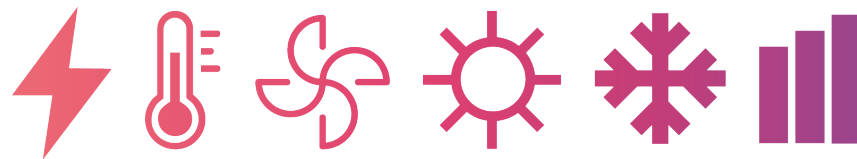
Digital HVAC - What Is It?



Insight And Knowledge



Insight And Knowledge

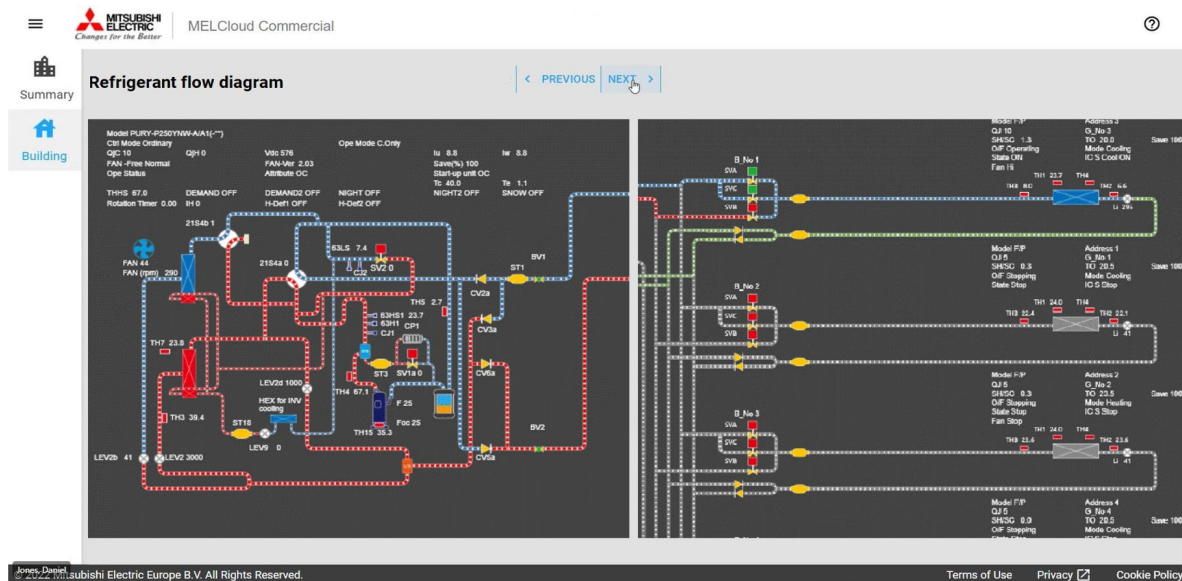
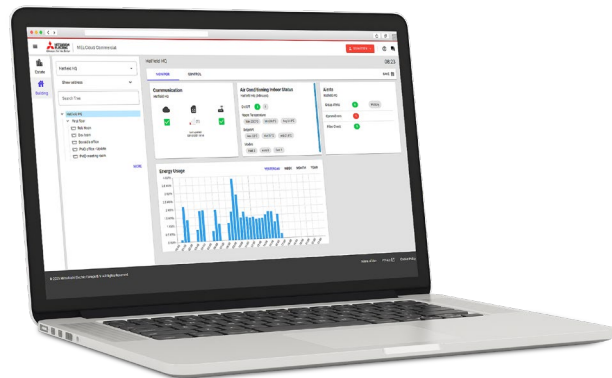


MELCloud
COMMERCIAL

Monitor And Analyse System And Building Data



Wasted Energy Through Faults



Improved Service

Engineers can carry out their work more efficiently, accurately and to higher standards

Service history

Overview of operation of a unit and its application within a wider system

Access product information, for parts ordering and replacement



Smart Buildings. Smart Cities.



Smarter, Together





ON THE ROAD TO **NET ZERO**





ON THE ROAD TO **NET ZERO**

